

Prospering nonprofits: How libraries can assist the charitable sector and build their communities

Presented by Gary Sharp & Buzzy Nielsen

Oregon Library Association Conference, April 8th, 2011



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A member of COASTLINE

Prospering nonprofits

How libraries can assist the charitable sector NORTH BEND PUBLIC LIBRARY

What needs are they fulfilling?

What type of projects are they doing?

How much are they worth?

Who are they serving?

Where are they focused?

How many of them are there?

Image sources (L to R): North Bend Fire Department | South Slough National Estuarine Research Reserve | "Coos Art Museum, Coos Bay, Oregon" by Cafe Guerbois on Flickr

What needs are they fulfilling?



Public safety



Environment



Arts & culture

Image sources (L to R): Lou Sennick, *The World* | "Cold" by Misserion on Flickr | Coos County Fair and Rodeo



Homeless



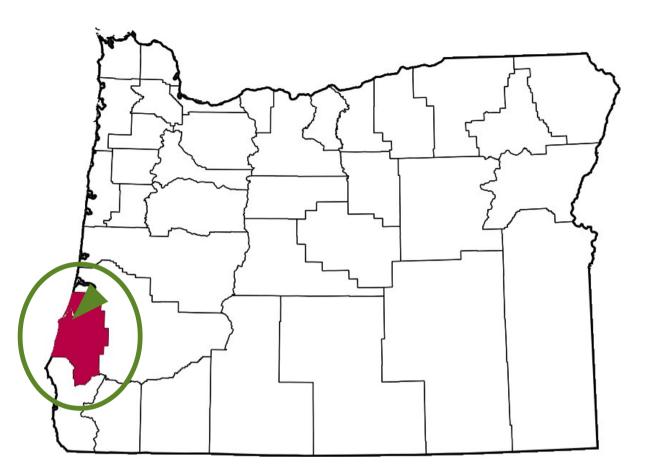
Children & families

Who are they serving?



Rural communities

Nationwide? Statewide? County-wide? Specific community?



Where are they focused?

Image sources (L to R): North Bend Public Library | Oregon Coast Community Action | Jefferson Public Radio

What type of projects are they doing?



Capital projects



Program support

Why care about nonprofits?



Endowments

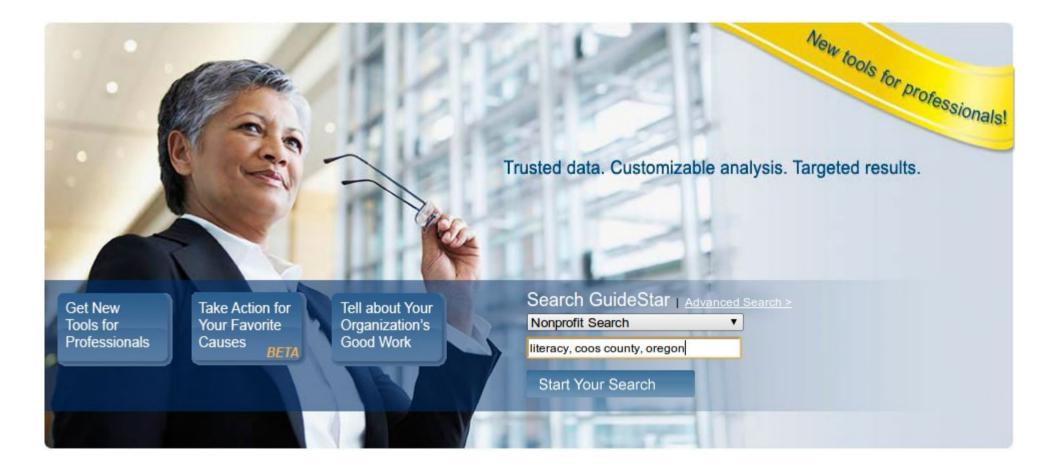
Data source: Oregon Department of Justice Charities Database

Number:15,757Revenue:>\$17.5 billionAssets:>\$18 billion

How much are they worth?

How many of them are there?





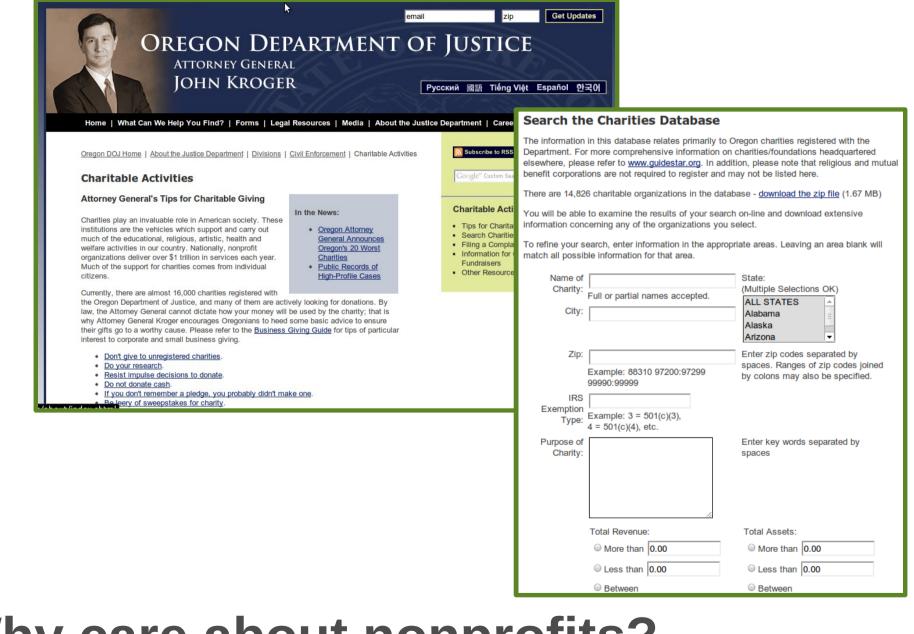


Use GuideStar to find out information about nonprofits operating in your community.

Your search for literacy, co produced 1 result. Viewing 1 - 1 of 1 result	oos county, oregon		NEW! Find a Cause Take A	Get expert opinions
Remove Criteria: Keywords: Iteracy, coos county	<u>/. oregon</u>			
Organization Name	Details		Sort Results By	Relevancy
COOS COUNTY LITERACY COUNCIL Read Reviews Write a Review Donate >	North Bend, OR 97459	Category: B92 (Remedial Reading, Reading Encouragement)	Finding and Using IRS Subsection Codes	Need more data? Check out <u>GuideStar</u> <u>Premium</u> and <u>GuideStar</u> <u>Charity Check</u>
	Read More >			

OREGON DEPARTMENT OF JUSTICE

http://www.doj.state.or.us/charigroup/

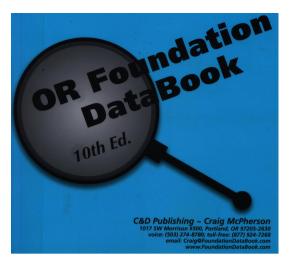


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G8011	▼ 🕉 🗵 = North Bend Public Lib							
	G	н	1	J	K L	М	N	
1	Name	Address1	City	State	Zip Phone	TotalRevenu⊦	TotalAssets	
7983	Cape Arago Audubon Society	PO Box 381	North Bend	OR	97459 (541) 267 - 7382	\$5,090	\$13,822	
7984	Citizens Against LNG, Inc.	PO Box 1113	North Bend	OR	97459 (541) 756 - 0759	\$888	-\$1,560	
7985	Coastal Community School of Music and the Arts	2055 Union Ave, Ste 1	North Bend	OR	97459 (541) 756 - 4171	\$34,280	\$3,505	
7986	Coos Bay Area Zonta Service Foundation	PO Box 245	North Bend	OR	97459 (541) 751 - 1988	\$52,930	\$47,658	
7987	Coos County Adoptive Parents	69163 Sandpoint Lane	North Bend	OR	97459 (541) 756 - 3986	\$0	\$195	
7988	Coos County Historical Society	1220 Sherman Ave	North Bend	OR	97459 (541) 756 - 6320	\$476,701	\$3,427,591	
7989	Coos County Step Commission, Inc.	93944 Bridge View Ln	North Bend	OR	97459 (541) 269 - 1046	\$51,436	\$460,709	
	Coos Elderly Services, Inc.	P.O. Box 147	North Bend	OR	97459 (541) 756 - 1202		\$176,708	
7991	Coos Sand 'N Sea Quilters	PO Box 1206	North Bend	OR	97459 (541) 266 - 0108		\$9,315	
7992	Coos/Douglas Neighbor to Neighbor	PO Box 635	North Bend	OR	97459 (541) 751 - 9666		\$52,348	
	Crossroads Community Cafe	PO Box J	North Bend	OR	97459 (541) 751 - 0141			
	Dolphin Players, Inc.	2439 Pine St.	North Bend	OR	97459 (541) 756 - 7290	\$258	\$5,828	
	Emerald Chapter North American Rock Garden Society	PO Box 1228	North Bend	OR	97459 (541) 759 - 3539		\$20,523	
	Friends of South Coast Kids Foundation	PO Box 591	North Bend	OR	97459 (541) 756 - 5835		\$1,004	
	Friends of State Street Park Community	2235 Commercial Avenue	North Bend	OR	97459 (541) 756 - 2369		\$0	
	Friends of the North Bend Public Library	1800 Sherman Ave	North Bend	OR	97459 (541) 756 - 0400		\$15,284	
	Hauser Citizen's Patrol	94831 Haynes Way Ln	North Bend	OR	97459 (541) 756 - 5304	\$0	\$0	
	Hollywood Dreams	P.O. Box 121	North Bend	OR	97459 (541) 404 - 5842	• -	\$63,519	
	Human Rights Advocates of Coos County	PO Box 325	North Bend	, OR	97459 (541) 269 - 2333		\$3,099	
	Just Kids Early Learning Center	2389 Sherman Ave	North Bend	OR OR	97459 (541) 756 - 4000		\$16,616	
	Lab Band Program Association	PO Box 1608	North Bend	OR	97459 (541) 751 - 0221	\$35,158	\$148,682	
	Lighthouse School, The	93670 Viking Ln Ste 1	North Bend	OR	97459 (541) 751 - 1649		\$254,796	
	Little Theatre on the Bay, Inc.	PO Box 404	North Bend	OR	97459 (541) 756 - 4336		\$130.051	
	Mental Health Association of Southwestern Oregon	PO Box 1013	North Bend	OR	97459 (541) 751 - 7905		\$192,582	
	Music on the Bay	PO Box 96	North Bend	OR	97459 (541) 269 - 1272		\$29.378	
	North Bend Community PTA	1100 Maine	North Bend	OR	97459 n/a	\$44,318	\$17,654	
	North Bend Community Scholarship Fund	PO Box 1006	North Bend	OR	97459 (541) 267 - 5356		\$2,592,690	
	North Bend Independent Baseball Program	PO Box 274	North Bend	OR	97459 (541) 756 - 2824		\$4,050	
	North Bend Public Library Foundation	1800 Sherman Avenue	North Bend	OR	97459 (541) 756 - 1073		\$34,093	
_	North Bend School Foundation, Inc.	1913 Meade St	North Bend	OR	97459 (541) 756 - 2521	\$5,650	\$4,915	
	North Bend Senior Recreation & Activity Center	1470 Airport Lane	North Bend	OR	97459 (541) 756 - 7622		\$28,240	
	North Bend Student Loan Fund, Inc.	67505 N. Bay Road	North Bend	OR	97459 (541) 756 - 4572		\$157,703	
8014			HOILIT DOILU	U.S.	01400 (041) 100 4012	ψ0,020	wi01,100	

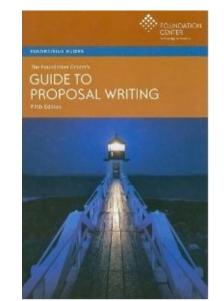
Prospering nonprofits

How libraries can assist the charitable sector NORTH BEND PUBLIC LIBRARY

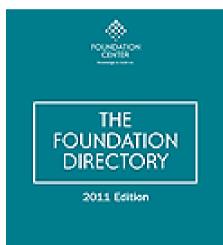
Collections



Oregon Foundation Databook C&D Publishing



Guide to Proposal Writing Foundation Center



Foundation Directory Foundation Center

Collections

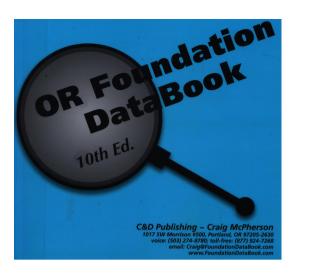
Books - Grants research



GETTING FUNDED 26 Complex Could as Writing Count Produced

Getting Funded: The Complete Guide to Writing Grant Proposals

Mary Hall and Susan Howlett



Meyer Memorial Trust (i) Independent						
425 NW 10th Ave #400, Portland, OR 97209-3128 URL: www.mmt.org Contact: Mr. Doug Stamm, Executive Director Phone: (503) 228-5512; email: mmt@mmt.org		Established 1982 AG No. 930806316 EIN 930806316 Fiscal Year: 3/31/08	Total Revenue: \$80,996,804 Prog. Service: \$23,277,916 Mgmt + Gen: \$5,992,980 Fund balance: \$680,458,704			
and the second	Debbie F. Craig; Orcilia Zúñiga Forbes; G. Gerrald F	Pratt; George Puentes; John Emrick.	the second second second second			
Purpose:	The Trust operates three programs: Strategic Initial application guidelines for each program, is availab affordable housing, community development, cons General purpose grants are given for a wide variety building and capital building and renovation projec challenges many nonprofits are facing currently. M that have been hit particularly hard by the current departments, to compete. Grassroots Grants fund provide development, and more.	le on the website. Responsive Grants are award servation and environment, public affairs and so y of projects in many fields of activity including cts. Operating Funds Grants were developed as IMT's Operating Funds grant program is intende economic crisis. Grassroots Grants enable smal	ded in the areas of social services, health, bical benefit, arts and culture, and education. program expansions, organizational capacity part of MMT's response to the economic ed to help small- and mid-sized organizations ler organizations, often without development			
Restrictions:	See website for restrictions specific to each program program that operates in Oregon and/or Clark Cour regardless of age, gender, race, ethnicity, sexual or	unty, Washington and; that provides equal oppo	ortunity in leadership, staffing and service			
Geog. Focus:	Oregon and Clark County, Washington.					
	No deadlines for online Initial Inquiries for Responsing inquiries by the 25th of the month will generally be on full proposals generally take four to five months Annual report; application guidelines.	e notified within 60 days whether or not they a	ram areas. Applicants who submit initial re invited to submit a full proposal. Decisions			
	Grants shown are amounts paid during the year, w for additional detail. Please see individual grant pro	hich may be part of a larger, multi-year commit ograms for information about additional specific	mentReference Meyer Trust annual reports c program requirements. Note: Grants under			

Collections

Books - Grants research

OR Foundation DataBook DataBook		Public affairs, soci benefit Adler, Leo Community; 4 Bloch, René Foundati; 24 Carpenter Foundation; 41	Woodard Family Found; 525 Wyss Foundation, The; 529 Young, Juan Trust; 532
		Conklin, Franklin Fo; 73 Crabby Beach Foundat; 79 Crane Family Foundat; 80	
C&D Publishing ~ Craig McPherson 1017 SW Morrison #500, Portland, OR 97205-2630 voice: (\$03) 274-8780; toll-free: (877) 924-7268 email: Craig@FoundationDataBook.com www.FoundationDataBook.com		Ecoworks Foundation; 95 Equity Foundation; 103 Faith Foundation; 111	Adler, Leo Community; 4 Atkins, John G., Fou; 10
		Ford Family Foundati; 119 Friends Of Paul Buny; 135	Autzen Foundation; 11 Boyle, Tim & Mary Ch; 28
		Gideon Charitable Tr; 137 Gorge Community Foun; 1 Holmes, Charles M. F; 158 Intel Foundation; 170 Jeld Wen Foundation; 226 Johnson Family Found: 23	Carpenter Foundation; 41 Chambers Family Foun; 46 Chaney, Robert & Fra: 50
•Public protection: crime, courts, legal			f total. Avg. = \$111,000)
* CASA Of Jackson County	Medford, OR	organiza	ing renovations and program improvements for this tion that proves court-appointed special advocates to children d them. •Capital grant.
Legal Aid Services Of Oregon	Portland, OR		support a new legal aid office in Klamath Falls.
St. Andrew Legal Clinic	Portland, OR	33,000 To serve	more clients by increasing the clinic's fundraising capacity.
•Recreation, leisure, sports, athletics	surfice lies an 'd		f total. Avg. = \$22,011)
Camp Taloali	Stayton, OR	deaf chil	ce a freezer and remodel the kitchen at a camp that serves dren and their families.
Community Cycling Center	Portland, OR	25,000 To assist offices.	with the relocation of the organization's administrative

Collections Books - Grants research



Publicity for Nonprofits Sandra L. Beckwith

Collections

& Records

uthor of How to Form a Norprofit Corporation

Books - Nonprofit management









Knowledge to build on.

Collections Books - Publishers



FOUNDATION CENTER Knowledge to build on.	FOUNDATION DIRECTORY ONLINE PROFESSIONAL Home Help Log Out				
• FAQs	Search Grantmakers	Search Companies	Search Grants	Search 990s	
• Search Tutorial	Welcome, North Bend Public Library. Let's get started.				
Guided Tours Free Newsletters					
• Tell a Friend	Power Search		1 Car		
Blog			Search	10 CM	
Contact Us	Search 9 databases a Grantmakers • Companies		bs•RFPs•PubHub Report	ts - Nonprofit Literature	
S 1 60					

Collections Foundation Directory Online



Search Grantmakers	ho Saved Searches $ ho$ Last Search	
Grantmaker Name view index		
Grantmaker Location		
State view index		
County view index		
City view index		
Metro Area view index		Fields of Interest
Congressional District view index		view index
ZIP Code		
Fields of Interest view index		
Types of Support view index		Types of Support
Geographic Focus view index		view index
Trustees, Officers, and Donors view index		
Type of Grantmaker view index		Coogenphic Focus
Total Giving	From: To:	Geographic Focus
Keyword Search		view index
	Exclude grantmakers not accepting applications.	
	Search	

Collections

Foundation Directory Online



Scenario:

You're seeking grants to build a new library building or renovate an old one.

Fields of Interest view index	libraries/library science or libraries (public)				
Types of Support view index	Capital campaigns or Building/renovation				
Geographic Focus view index	Oregon				

Collections Foundation Directory Online



ABCDEFGHIJKLMNO PRSTUVWYZ Labor unions/organizations (9) Landscaping (1) Language (foreign) (3) Language/linguistics (10) Laos (2) Latin America (36) Latvia (2) Law school/education (83) Law/international law (10) Leadership development (126)Learning disorders (6) Legal services (77) Legal services, public interest law (10) Lesotho (2) Leukemia (5) Leukemia research (4) LGBTQ (69) Liberia (1) Libraries (academic/research) (5) Libraries (public) (127) Libraries (school) (3) Libraries (special) (13) Libraries, archives (2)

Fields of Interest

Building/renovation (1816) Capital campaigns (1708)

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Libraries
(academic/research) (5)
Libraries (public) (127)
Libraries (school) (3)
Libraries (special) (13)
Libraries, archives (2)
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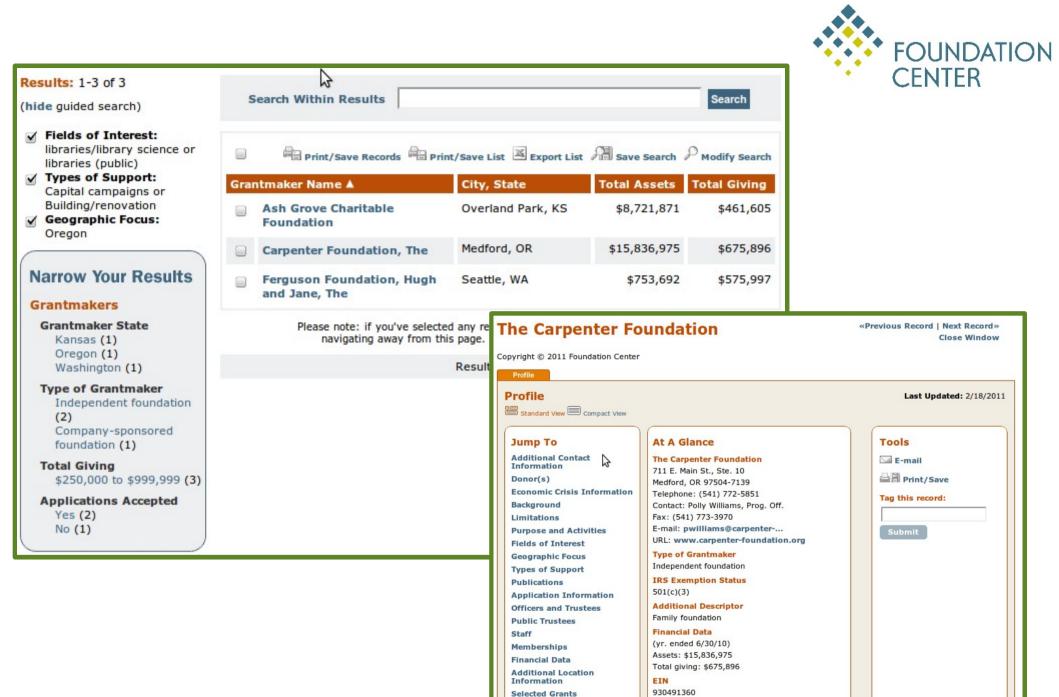
Collections

Foundation Directory Online - Indexes

Types of Support

View the Types of Support Definitions List

Annual campaigns (1072) Building/renovation (1816) Capital campaigns (1708) Cause-related marketing (3) Conferences/seminars (520) Consulting services (283) Continuing support (1365) Curriculum development (586)Debt reduction (74) Donated equipment (6) Donated land (1) Donated products (38) Emergency funds (646) Employee matching gifts (564)Employee volunteer services (198)Employee-related scholarships (197) Endowments (795) Equipment (1420) Exchange programs (35) Fellowships (337) Film/video/radio (45) General/operating support (3398)Grants to individuals (230) In-kind gifts (144)



990-PF

2002

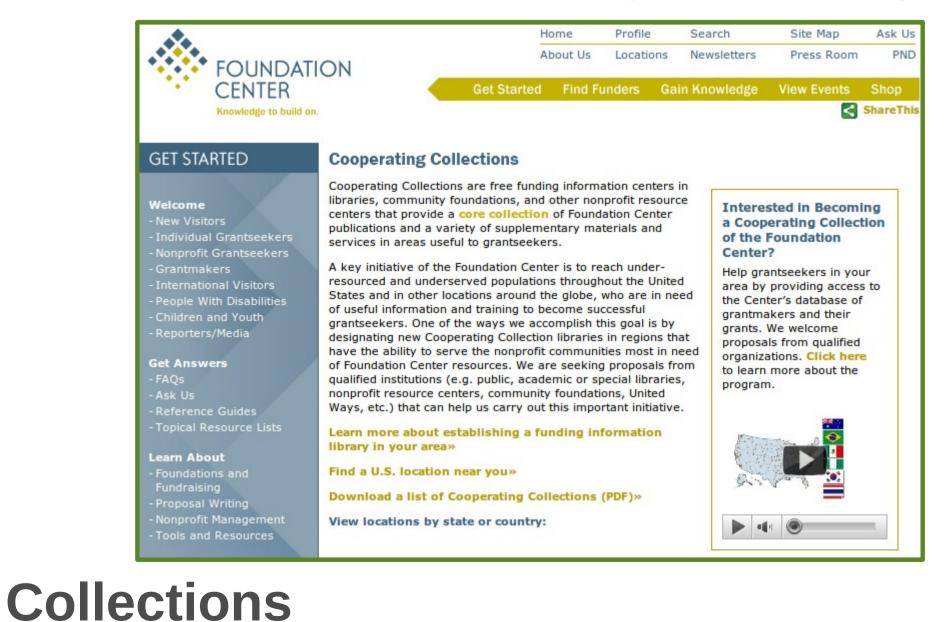
2009 2008 2007 2006 2005 2004 2003 2003

Collections

Foundation Directory Online - Results



http://foundationcenter.org/collections/



Foundation Center Cooperating Collections

Core collection from FC

Electronic resources



- The Foundation Directory Online Professional
- Foundation Grants to Individuals Online
- Philanthropy In/Sight

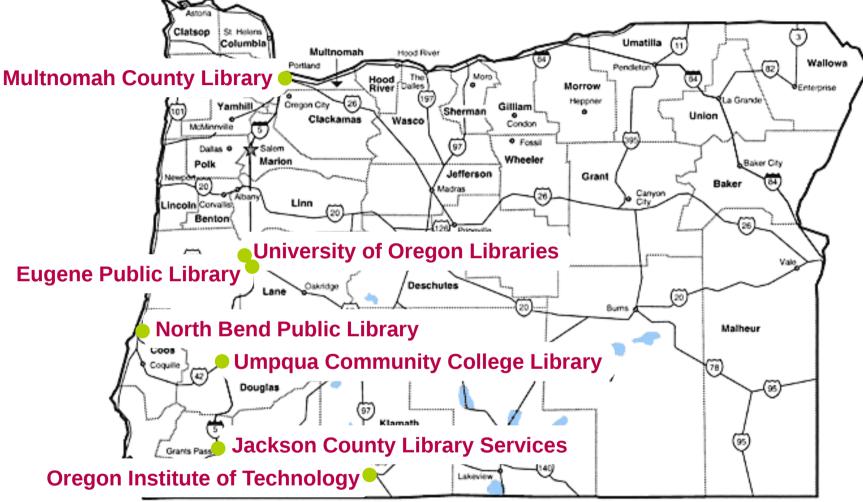
Print resources

- After the Grant: The Nonprofit's Guide to Good Stewardship (2010)
- Board Member's Book (2003)
- The Foundation Center's Guide to Proposal Writing, 6th ed. (2011)
- The Foundation Directory (2011)
- Foundation Fundamentals (2008)
- Foundation Grants to Individuals (2011)
- Foundation Growth and Giving Estimates (2011)
- Foundations and Public Policy (2009)
- The Grantseeker's Guide to Winning Proposals, + Spanish edition (2008)
- Guide to Funding for International and Foreign Programs (2010)
- International Grantmaking IV (2008)
- National Directory of Corporate Giving (2011)
- Securing Your Organization's Future (2001)
- Social Justice Grantmaking II (2009)
- The 21st Century Nonprofit: Managing in the Age of Governance (2009)

Collections

Foundation Center Cooperating Collections





Collections

Foundation Center Cooperating Collections

Prospering nonprofits

How libraries can assist the charitable sector NORTH BEND PUBLIC LIBRARY

Programming



February 24th, 2010

A member of COASTLINE

Researching Grants for the First Time Grantwriter

Presented by Gary Sharp & Buzzy Nielsen

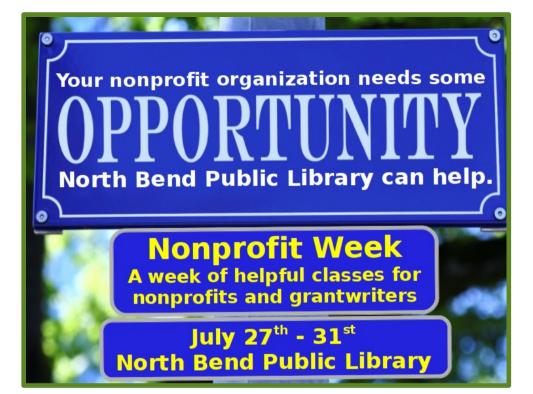
This presentation is licensed under a Creative Commons 3.0 Attribution United States license. For more information, visit http://www.creativecommons.org. Classes directed toward nonprofits and grantwriters can be a consistent draw throughout the year.

Social Media for Double of the second second

Programming Classes for nonprofits



How to form a nonprofit organization



Grants research for the first-time grantwriter

Fundraising during difficult economic times

An outline of basic grantwriting

Programming Special events Grant applications: The funders' perspective

















Programming Identifying local help and funders

Programming you already offer might be of interest to nonprofits as continuing education or free training.

Try marketing your computer classes, workshops, and presentations to the nonprofit community.



Objective

Many people use computers in order to create documents of all types: letters, posters, presentations, charts, budgets, lists, and many more. LibreOffice is a free and open source suite of programs – an alternative to Microsoft Office and Work - that allow you to create these documents and many more. It includes applications for word processing, spreadsheets, presentations, page design, and more. This walkthrough will show you how to download and install LibreOffice and introduce you to its basic features.

Outline

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Programming Leverage pre-existing events

Web on the go Why the mobile Internet matters to businesses



Matthew "Buzzy" Nielsen Assistant Director, North Bend Public Library

02/16/2011

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Photo source: Lou Sennick, *The World*





North Bend Senior Center





Programming Success stories



Prospering nonprofits

How libraries can assist the charitable sector NORTH BEND PUBLIC LIBRARY

Partnerships



Membership/ board involvement

Coos County

Literacy Council

Space/sponsorship







Presentations/training

Oregon Coast Music Festival

Programming

Partnerships Levels of partnership

Membership/ board involvement

Benefits of partnering

- Visibility/marketing
- Building expertise and competencies
- Securing costs and resources

Difficulties of partnering

- Insufficient resources/funding
- Tangential to mission
- Logistical difficulties
- Contention among partners

Partnerships

Pros and cons of partnering

Before the partnership

- Analyze costs & benefits
- Establish goals
- Does it fit your mission?
- Budget more time and \$ than you predict
- Look at how your organizational cultures differ

- Evaluate on-the-fly
- Constantly check in with each other
- Look for ways to improve the programs as you're engaged in them
- Make sure that everything relates to the goals you established

- Evaluate any programs and services that occured
- Assess the partnership itself: did it achieve the goals you set out?
- Plan for future partnership efforts, if deemed valuable

Partnerships

Elements for success



Membership/ board involvement

Why volunteer at nonprofits?

- To help out by volunteering your time, skills, and leadership
- To connect with others for a good cause
- To gain experience and new skills in a different organization and enhance your resume
- To serve in a nonprofit with a mission that's compatible with your library's, which may lead to collaborations and grant projects



Membership/ board involvement

Partnerships Volunteering with nonprofits

Prospering nonprofits

How libraries can assist the charitable sector NORTH BEND PUBLIC LIBRARY

Takeaway 1:

Libraries and nonprofits share missions to address unmet needs in their communities.





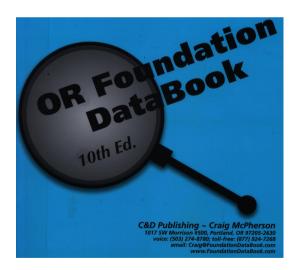


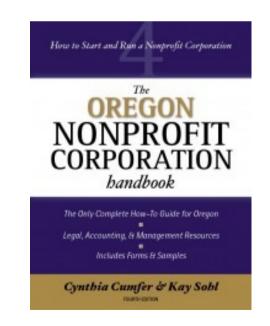




Takeaway 2:

Nonprofit Collections of print and electronic resources help nonprofits find grants, raise funds, and manage their organizations.







Takeaway 3:

Programming provides essential information to help individuals and groups plan, establish, and maintain nonprofit organizations.









Takeaway 4:

Partnering with nonprofits increases visibility in the community and strengthens projects.

Takeaway 1:

Libraries and nonprofits share missions to address unmet needs in their communities.

Takeaway 2:

Nonprofit Collections of print and electronic resources help nonprofits find grants, raise funds, and manage their organizations.

Takeaway 3:

Programming provides essential information to help individuals and groups plan, establish, and maintain nonprofit organizations.

Takeaway 4:

Partnering with nonprofits increases visibility in the community and strengthens projects.

Prospering nonprofits

How libraries can assist the charitable sector NORTH BEND PUBLIC LIBRARY

Questions?

Contact us!

Gary Sharp, Director of Library Services - gsharp@cclsd.org Buzzy Nielsen, Assistant Library Director - bnielsen@cclsd.org

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